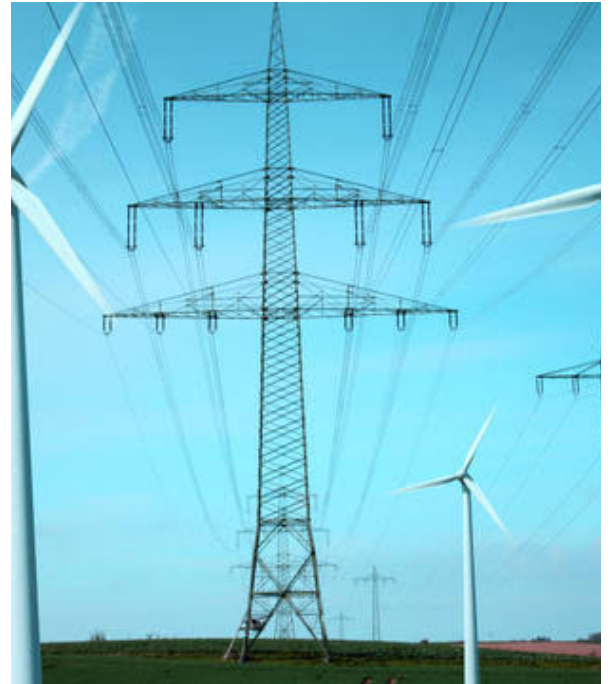


International Partner and funding



Partner and funding structure - UK Utilities group

We consulted to a UK utilities company in the structuring of partner so,unions as well as funding solutions to enable their expansion in the UK and across Europe.

The project included the development of partnership and funding models including :

1. Prospectus development outlining value proposition
2. Presentation of the solution to SA companies expanding globally
3. Matching of prospective partners with funders expanding globally alongside these entities.

Unique Solution

The solution provided uniqueness in the following areas:

1. Creating unexplored partners and funders for the UK customer.
2. Enabling expansion opportunities for SA funders and Corporate entities
3. Creating competitive value propositions that enabled these partners to use each others strengths in business expansion to the mutual benefit of all parties.