

# Global solutions

11/2018



## GLOBAL SOLUTIONS

Solutions that allow for SA companies and banks expanding across the planet to partner with other companies in need of partnerships and funding in the pursuit of mutual business value.

Weaver Capital- as a South Africa and African funding and solutions based consultancy, assisted many companies in expanding into multiple countries- creating offshore funding and risk insurance solutions across Africa to ensure risk free expansion.

These companies are now rapidly expanding across the planet - with the support of many SA multi national banks - requiring the creation of multiple business opportunities.

Weaver Capital thus partnered with a UK consultancy to explore new opportunities that will be mutually beneficial to our clients and these global operations.

Our value proposition to European and Other English speaking countries is thus:

1. The creation of partnership with truly global enterprise that will allow for rapid growth of the selected business partners offerings across multiple markets.
2. Access to funding available to these entities to resolve current business requirements.
3. Access to the clients of these global organizations in order to rapidly capitalize on " in- market" opportunities

Together with this Weaver Capital also provide access to globally positioned SA insurers and Merchant banks as well as investment companies that will provide new access to funding for selected global partners.

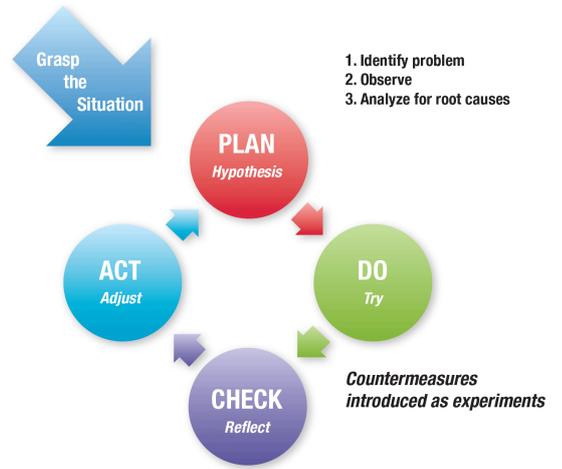
Our vision is the establishment of mutually beneficial relationships between our clients and support this with adequate funding models that assure the success of each operations.







The Plan-Do-Check-Act Cycle



## “Solutions based approach”

Our approach is based around a clear understanding of your business requirements - and in matching this to the objectives of our expanding global customers and supporting funding partners.

Together with the solutions we develop we analyze the current business strategy and align this with the appropriate partner or partners to ensure rapid business expansion, access to development and project capital as well as mutual business growth for the new partnership model.

Concepts and partner undertakings are clearly negotiated to ensure mutual value to all of the entities involved - to enable business success in your local as well as all globally selected markets.

Meetings towards conclusion is generally conducted by Weaver Capital at global HQ in SA- with your organization meeting with global selected partner representative " in- country"

**PARTNERING FOR GROWTH**

## Provision of partner structuring

Weaver Capital will work with your organization in structuring appropriate partnership arrangements that suit your current business model

An example is a energy company which we are currently working with in the UK - active in the utilities space and for whom we are currently concluding partner structuring and project funding.

We work with you in developing a solution that does not just meet your immediate requirements but provide access to multiple local and global opportunities for the expansion of your business model - using the existing infrastructure of the selected partner.

## Financial structuring and Services

Weaver Capital has broad relationships with various Merchant banks as well as retail and other insurance based entities that are expanding globally.

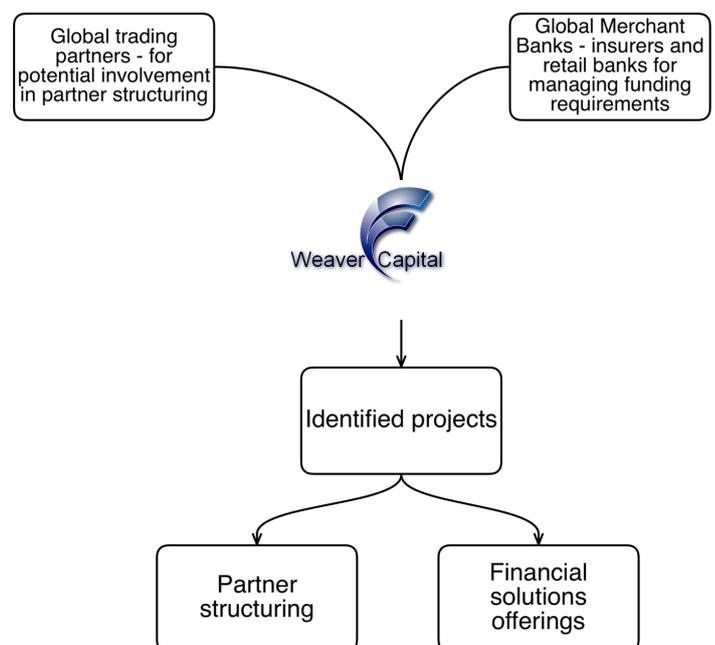
Many of these institutions are already active in the UK - and some listed on the LSE. Our approach is to partner with these organizations to provide funding for identified projects - and to use their financial services to:

1. Provide short term bridging and factoring services
2. Combine their lending infrastructure with the Global SA companies - with guarantees arranged in SA against strong operating companies across Africa and beyond- thus ensuring fund ability of identified projects
3. Deploying their investment strategies into appropriate projects.

## Consulting Services

A consulting offering that assist customers in using the availability as outlined in this document to structure their offering to ensure involvement of the entities discussed. The consulting include;

1. Assessment of current financial , expansion and investment requirements.
2. Construction of funding justifications to unique funders for short term and bridge requirements
3. Partnership structuring and expansion justifications to potential partners
4. Prospectus development and joint partner development for identified organizations
5. Funding arrangement to ensure partnership success on identified projects.



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